

Distributor Finance

Maximise business growth with stronger distributor relationships



Support your sales growth strategy by injecting liquidity into your distribution channels.



Effective management of your receivables while mitigating distributors' payment risk.



Strengthen your relationship with distributors through supporting your supply chain.

At a glance

- Dedicated revolving credit facility to support distributors' procurement from you.
- Upfront payment is made to you on invoice due date, while we collect payment directly from your distributors before or on financing due date.

Designed for

- Companies that sell on open account terms through distribution channels.
- Companies looking to enhance channel loyalty from their distributors.

How it works

Your benefit

- Grow your business by maximising sales growth.

- Enhance channel loyalty.

Our solutions

- Extend dedicated revolving credit facility to your distributors to enhance their procurement capacity from you.

- Pre-arranged financing options to improve and build stronger channel relationships.

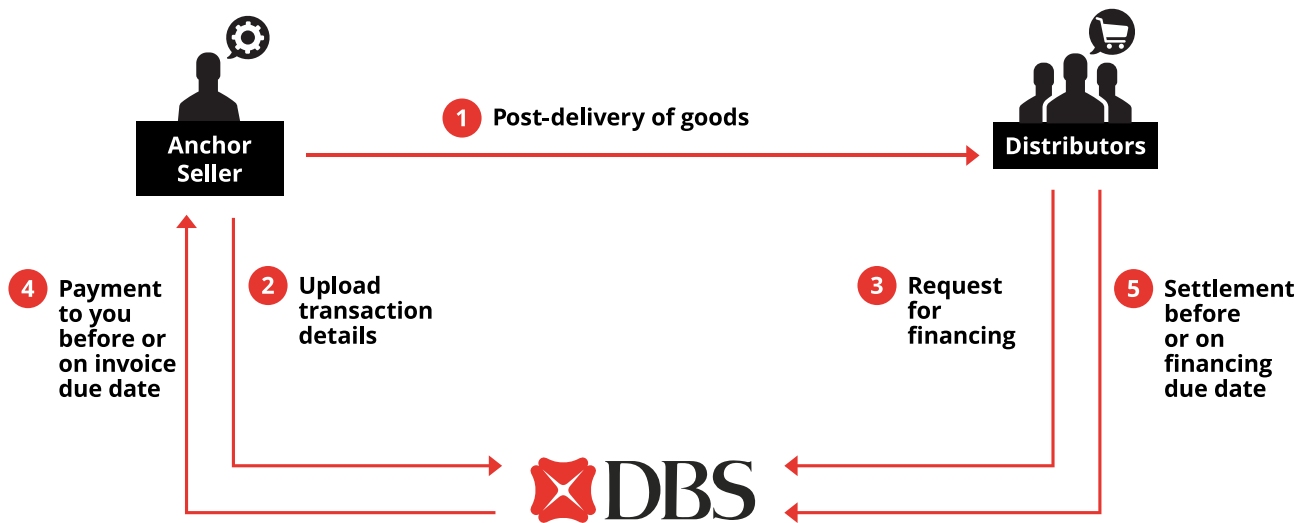
Your benefit

- Optimise working capital.
- Mitigate distributors' payment

Our solutions

- An option for earlier conversion of your receivables to cash.
- Your distributors' payment risk is managed more effectively through payments from

How does Distributor Finance work?



1. Transaction document is issued post-delivery of goods.
2. You upload transaction details to DBS via DBS IDEAL.
3. Your distributors request for financing based on the uploaded transaction details.
4. DBS makes payment to you on invoice due date based on instructions received.
5. DBS collects payment from your distributors before or on financing due date.

What makes us different

Why we are different

- A fully digitised solution through DBS IDEAL.

How it helps you

- DBS IDEAL allows you and your distributors to manage and track your trade transactions in an automated and secure environment.
- Immediate access to information, electronic exchange of trade instruments and online initiation of financing requests.
- Access to detailed reports and transaction status anytime, anywhere.

Find out more today

Partner with DBS today so you can live more, bank less.
For more information on our products and services, please contact your Relationship Manager, or call DBS *BusinessCare* at 1500327 or +6221 2985 2800 (overseas) from Mondays to Fridays (excluding public holidays), 8.00 am to 5.00 pm.

Disclaimer and Important Notice

PT Bank DBS Indonesia is licensed and supervised by the Financial Services Authority (OJK) and also a participant of Indonesian Deposit Insurance Corporation (LPS) guarantee program.

 **DBS: The World's Best,
Three Years In A Row**

Best Bank in the World 2020, Global Finance
World's Best Bank 2019, Euromoney
Global Bank of the Year 2018, The Banker
Best Bank in the World 2018, Global Finance