

# Export Pre-Shipment Financing

## Financing your procurement



**Pre-shipment financing to procure raw materials for export production**



**Provide lead time for goods to be sold prior to purchase of raw materials.**



**Additional working capital to meet other obligations to get the finished good for shipment.**

### At a glance

- Working capital financing for exporters to purchase raw materials for processing for export.
- Financing is usually supported by Export Letter of Credit (LC) or sales contract.
- Self-liquidating arrangement where the proceeds of sales will be used to settle the financing for materials.

### Designed for

- Manufacturing companies that need to import raw materials for processing for exports.
- Trading companies.
- Companies that are exporting goods under Export LC/export contract.

### How it works

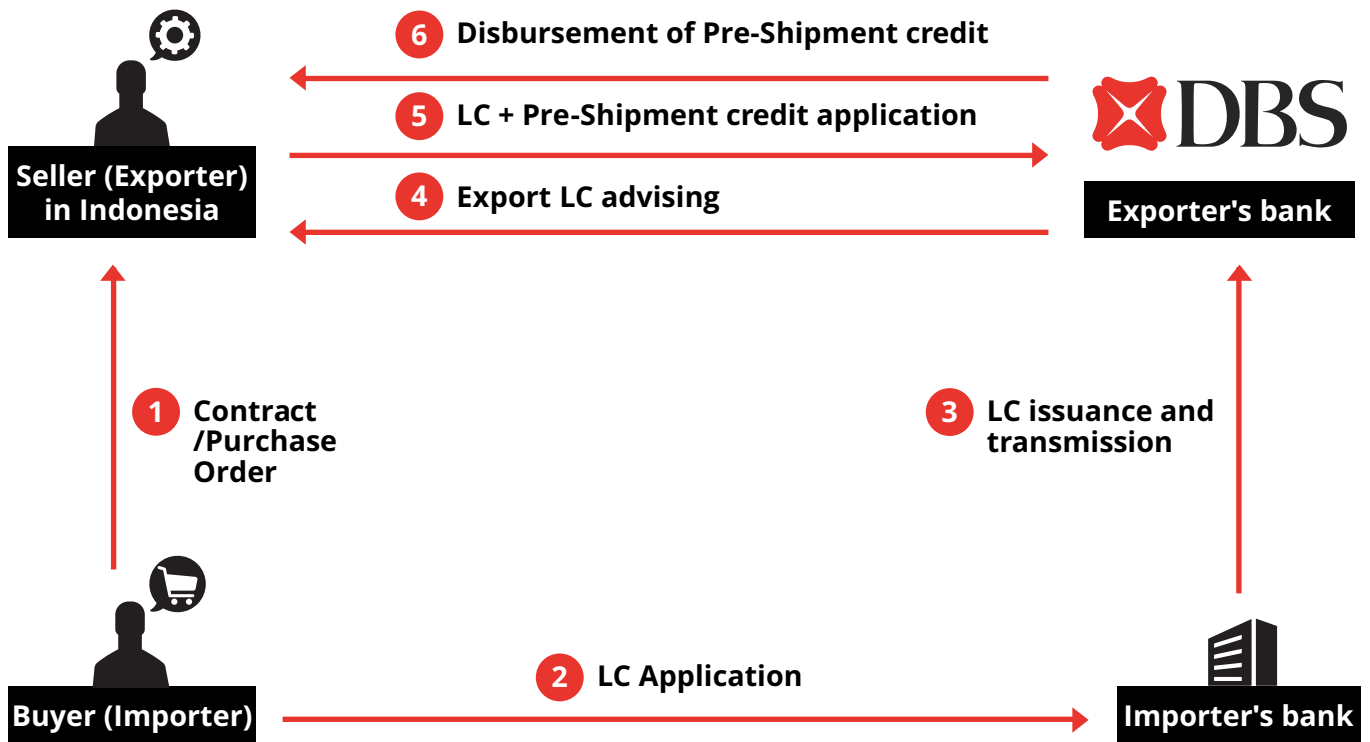
#### Your benefit

- Finance your manufacturing process and improve your cash flow
- Enhance your working capital.
- Preserve your cash flow as you don't need to repay the financing with your own funds.

#### Our solutions

- Pre-shipment to help you purchase raw materials for export.
- Bundle this solution with Letter of Credit Negotiation/Discounting, so that the proceeds can be used to repay the pre-shipment financing.
- Self-liquidating solution where the proceeds of sales will be used to settle the financing for raw materials.

# How does Export Pre-Shipment Financing Against Export Letter of Credit work?



1. Importer buys from Exporter under contract.
2. Importer obtains Letter of Credit (LC) from his bank.
3. Importer's bank issues LC to DBS (Exporter's bank)
4. DBS advises the Export LC for Exporter.
5. Exporter applies for pre-shipment financing supported by Export LC.
6. DBS disburses funds to Exporter's account.

## What makes us different

### Why we are different

- End-to-end trade financing solution from pre-shipment, in-transit to post-shipment financing
- Extensive branch network in 13 countries and established relationships with our preferred agent banks across 160 countries.
- Best-in-class cut-off time for submission of applications.
- A fully digitised solution with DBS IDEAL.

### How it helps you

- Help bridge working capital gaps and improve cash flow for both importers and exporters.
- Enable you to trade with counterparties across a wide geographical network.
- Convenience and flexibility in accommodating your financing needs.
- IDEAL enables you to manage your trading needs seamlessly across the various stages of your trade cycle – from order and production to shipment, delivery and settlement.
- Easy access to view your pre-shipment financing transactions.

### Find out more today

Partner with DBS today so you can live more, bank less. For more information on our products and services, please contact your Relationship Manager, or call DBS *BusinessCare* at 1500327 or +6221 2985 2800 (overseas) from Mondays to Fridays (excluding public holidays), 8.00 am to 5.00 pm.

#### Disclaimer and Important Notice

PT Bank DBS Indonesia is registered and supervised by the Financial Services Authority (OJK) and also a participant of Indonesian Deposit Insurance Corporation (LPS) guarantee program.

 **DBS: The World's Best,  
Three Years In A Row**

Best Bank in the World 2020, Global Finance  
World's Best Bank 2019, Euromoney  
Global Bank of the Year 2018, The Banker  
Best Bank in the World 2018, Global Finance